# GABRIELLE KLEINE



## INFO

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AMSTERDAM

# CONTACT

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## EDUCATION

MSc. Marketing Management Nyenrode Business University 2013 - 2015

BSc. Business Administration Erasmus University Rotterdam 2010 – 2013

Secondary education (VWO) Montessori Lyceum Rotterdam 2002-2009



# EXPERIENCE

MARKETING BRAND MANAGER Meuwissen Gerritsen / December '19 - Present

Marketing brand manager in the proces of repositioning a leading producer of construction materials.

- Development and execution of brand identity & positioning
- Set-up & management of marketplaces (Amazon, Praxis, Brico)
- Social media strategy
- Content management (offline & online)
- Management of (online) marketing agencies
- Optimization of POS material and packaging
- Product launches & events
- Search optimization

MARKETING COMMUNICATIE MANAGER Lomans / January '24 - Present

Development of internal & external communication strategy

- Optimization of internal communication channels
- Relaunch website
- Employer branding campaign management
- Creation of biannual staff magazine

BRAND CONSULTANT AMLON Capital / September '23 - Present

Researching & monitoring the brand portfolio.

- Develop Competitor analysis
- SWOT analysis
- Financial deep dive

## SKILLS

Campaign management Brand management Project management Content strategy Budget management Programmatic marketing Google Analytics Adobe InDesign Adobe Illustrator Adobe Photoshop

## PERSONALITY

Dedicated Responsible Honest Competitive Confident Curious Team player

## INTERESTS

Traveling Boxing Fitness Skiing Fashion Food Classic car rally

## LANGUAGES

Dutch Native proficiency

English Professional proficiency

German Moderate proficiency SENIOR MARKETING MANAGER A.I. Dirk van den Broek / September '22 - April '23

Management of the full marketing team (23 direct reports) of Dutch supermarket chain Dirk van den Broek

- Management of the marketing team regarding on- & offline marketing, content creation, PR & internal communication.
- Development and execution of the marketing strategy & brand positioning
- Management of advertising, content & media agencies
- Budget management
- Optimization of processes and work streams within the team

CONTENT & ADVOCACY MANAGER A.I. Lowlander Beer Co / May '22 - August' 22

Content & advocacy manager for Dutch botanical brewer Lowlander Beer.

- Concept development
- PR management
- Content planning & creation
- E-mail marketing
- Social media strategy
- Content management

MARKETING BRAND MANAGER KCST / February '22 - April '22

Marketing brand manager for fashion label KCST focussing on increasing the brand awareness and optimizing the customer journey.

- Brand positioning
- (Social) content management
- Commercial calendar
- Brand activations (opening pop-up store)
- E-mail marketing

ACCOUNT MANAGER TOTO Sport & TOTO Casino (truus) / October '21 - January '22

Account manager on behalf of creative agency truus to manage the new account TOTO (sport & casino) for the creation of social content & activations.

- Social content management
- Financial management
- Project lead activations
- Creative briefings & resources management

#### ACCOUNT / PROJECT MANAGER G-Star RAW (The family) / June '21 - September '21

Account / project manager on behalf of creative agency The Family Amsterdam for the creation of a global brand awareness campaign for G-Star RAW.

- Overall campaign overview
- Asset management
- Creative briefings & resources management
- Budget management

ACCOUNT MANAGER

Nestlé (The family) / January '21 - May '21

Account manager on behalf of creative agency The Family Amsterdam for the creation of the 'Wunda' launch campaign Nestle

- Client management
- Creative briefings & resources management
- Asset management
- Budget management

COMMUNITY MARKETEER A.I.

Nyenrode Business University / July '20 - March '21

Development and execution of marketing campaigns in order to recruit senior professional students (MBA & MSc)

- Development of the annual marketing plan
- Website coordination
- E-mail marketing (lead nurturing)
- Content management
- Set-up of online marketing campaigns (social, display & Adwords)
- Event promotion

MARKETING & BRANDING SPECIALIST Soft Revolt / February '20 - November '20

Marketing advisor to the start-up team of Soft Revolt, developing the first 3D knitted Bralette.

- Management of crowdfunding & launch campaign
- Development of the brand identity
- Content & social media strategy

#### MARKETING SPECIALIST D&S Groep / May '19 - June '20

Marketing & communication advisor in order to professionalize the communication strategy and increase brand awareness.

- Website implementation & coordination
- PR & sponsoring strategy
- Online marketing strategy (SEO/SEA)
- Content & social media strategy

MARKETING MANAGER A.I. Li Moon / January '20 - March '20

Responsible for the MarCom and sales of full-service branding agency Li Moon

- Lead generation
- Brand awareness
- Content strategy
- Customer retention
- Social media strategy

CONTENT MANAGER A.I.

Gemeente Schiedam / November '19 – January '20

Responsible for renewing the (SEO) content of the SHOP Schiedam website

- Optimization of the website by adjusting the taxonomy and look & feel.
- Creating new content by conducting interviews with several entrepreneurs
- Updating existing content in order to improve the SEO positions

PR & COMMUNICATION SPECIALIST P. Loopuyt Distillers & co / December '19

Coordinating the PR/communication regarding the launch of the non-alcoholic gin 'Virgin 0%' by Dutch distiller Loopuyt

- Press release & management of enquiries
- General communication support

#### ACCOUNT MANAGER A.I. LI MOON / July – September '19

Planning, executing and controlling all internal and external projects of full-service branding agency Li Moon with clients such as Kwikfit, Dirck III, Transavia, WILDLANDS and Wereldhave.

- Planning and monitoring all creative projects
- Intense cooperation with project teams to set priorities and review outcomes
- Managing clients and suppliers
- Handling of new business and formulating quotations

#### MARKETING CAMPAIGN & BRAND MANAGER HUDSON'S BAY NETHERLANDS / 2017 – 2019

Introducing and positioning the Hudson's Bay brand in the Netherlands by managing all paid channels. Responsible for planning and executing all marketing campaigns;

- Management of the new Hudson's Bay brand; introduction of the brand, the brand positioning and preserving brand consistency
- Managing the execution of various marketing expressions i.a. TV commercial, print magazines, out of home, radio, social media, online display, etc.
- Management of advertising, media and event agencies
- Conceptualization & executing grand opening (campaign & events)
- Media buying both on- and offline channels
- Set-up commercial calendar
- Management of marketing budget
- Brand tracking & research

#### CAMPAIGN MANAGER WEHKAMP / 2015 – 2017

Managing, executing and analyzing brand marketing campaigns including the fashion AW 16/17 campaign and the holidays campaign. Responsible for ladies fashion with a special focus on the plus size consumer;

- Development of data driven campaign strategies by identifying clear KPI's within a set budget
- Creation of activation campaigns via TV, Radio, online and print advertisement
- Development of online programmatic marketing campaigns (social & display advertisement)
- Creation of multiple print magazines
- Editorial content in cooperation with Glamour, Viva & Libelle
- Set-up of customer research

Thank you